## **Dinex & KAMAZ:**Growth Through Partnership

Dinex supplies complete Euro V solutions to a large range of KAMAZ Heavy Duty vehicles, all based on components developed and produced under the same roof, resulting in a unique agility, system performance and cost efficiency throughout the entire supply chain – all to the benefit of our customer.

going the extra mile



## **November 2020**

Over the past years Dinex has actively made a name for itself within the OEM market in Russia. As a result of agile and customer-centric development both technically and commercially Dinex has been a technology provider to Kamaz since 2000 - one of the largest engine producers in Russia, and a brand well-known not only domestically but also in the markets in Eastern Europe, Asia, Africa and South America, where inexpensive but tough trucks are appreciated and in high demand.

Dinex's approach was one of simplicity of concept, ease of design and practical application. The result was a Euro V compliant exhaust aftertreatment system highly efficient with great quality and optimal cost price. Local talent backed up by global expertise, combined with local development and production of the full system, gave Dinex a competitive edge unmatched by other suppliers. Based on successful experiences in Europe, China and USA, Dinex introduced its unique concept of complete systems with all components included. This differentiator lead to the selection of Dinex as exhaust aftertreament supplier for KAMAZ's Euro V platform.

With the ambitious task of designing and developing a brand new engine, the project was launched and resulted in a sophisticated, 6 cylinders inline, 550hp, Euro V diesel engine that took Russia by storm. A compact yet uncompromisingly powerful engine complying to all emission limits, and used in a variety of different vehicle applications.







www.dinex.net going the extra mile



For Dinex, the Euro V project with KAMAZ is one of the best examples of the "Turbo to Tailpipe" approach where the **scope of supply includes Aftertreatment box, SCR catalyst, pipes, clamps, fasteners sensors and urea dosing module.** All developed and produced by Dinex, and delivered with the characteristic quality and service that makes Dinex a supplier that is easy to do business with.

The Dinex "Turbo to Tailpipe" approach was also the key that lead to the signing of a long term cooperation agreement between Dinex and KAMAZ. This cooperation will have Dinex involved heavily in the development of the future KAMAZ Euro VI solutions for both Diesel and Natural gas powertrains, paving the road for future growth and cleaner air in Russia.

Want to learn more? Don't hesitate to reach out to our CSO Mr. Lennart Rasmussen or our General Manager for Dinex Russia Mr. Roman Pyankovski.



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Dinex has been a partner of JSC KAMAZ for a long time. Together we are launching trucks that are EU V compliant today and developing the EU VI trucks of tomorrow. Localization is critical for us, and following our strategy, JSC KAMAZ is investing heavily in bringing new generations of trucks to life. Key technology partners like Dinex, focusing on complete solutions with their global experience, local production and agile R&D (even in times of COVID-19), gives us the certainty that we have the right partners for ensuring success.

V.A. Burasov Advisor to CEO, Director of JSC KAMAZ Purchasing and Logistics Center.



Mr. Gumerov, CTO KAMAZ and Mr. Dinesen, CEO Dinex.

